

MLS Area HH

Residential Statistics

Independence Title

August 2021

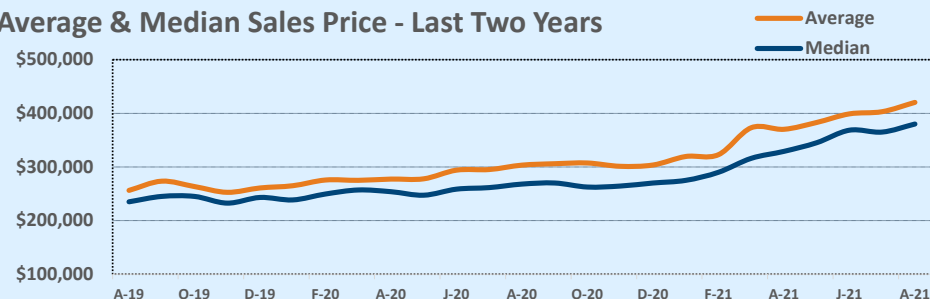
Listings	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
Single Family Sales	223	256	-12.9%	1,649	1,696	-2.8%
Condo/TH Sales	1	10	-90.0%	40	14	+185.7%
Total Sales	224	266	-15.8%	1,689	1,710	-1.2%
New Homes Only	14	43	-67.4%	97	294	-67.0%
Resale Only	210	223	-5.8%	1,592	1,416	+12.4%
Sales Volume	\$94,162,700	\$80,688,704	+16.7%	\$638,162,289	\$488,677,411	+30.6%
New Listings	297	242	+22.7%	1,984	1,979	+0.3%
Pending	69	279	-75.3%	237	1,950	-87.8%
Withdrawn	15	9	+66.7%	59	91	-35.2%
Expired	3	6	-50.0%	11	63	-82.5%
Months of Inventory	0.7	0.9	-21.0%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$400,023	\$305,593	+30.9%	\$356,089	\$288,693	+23.3%
List Price/SqFt	\$192	\$146	+31.6%	\$175	\$143	+22.5%
Sold Price	\$420,369	\$303,341	+38.6%	\$377,834	\$285,776	+32.2%
Sold Price/SqFt	\$202	\$145	+39.2%	\$186	\$142	+31.6%
Sold Price / Orig LP	105.5%	98.8%	+6.8%	107.0%	98.2%	+8.9%
Days on Market	8	49	-84.5%	15	52	-71.0%

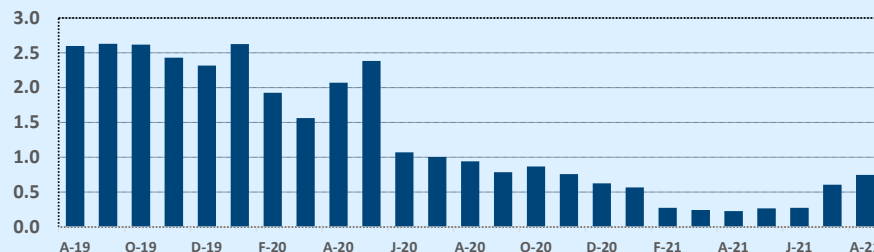
Median	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$360,000	\$268,500	+34.1%	\$317,990	\$256,724	+23.9%
List Price/SqFt	\$186	\$144	+29.4%	\$167	\$141	+19.1%
Sold Price	\$379,995	\$268,000	+41.8%	\$343,742	\$255,000	+34.8%
Sold Price/SqFt	\$200	\$143	+39.3%	\$179	\$140	+27.9%
Sold Price / Orig LP	105.0%	99.0%	+6.1%	105.0%	99.0%	+6.1%
Days on Market	5	19	-73.7%	5	24	-79.2%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	1	10	3	4	21
\$150,000- \$199,999	2	2	20	15	8	51
\$200,000- \$249,999	3	4	7	108	126	18
\$250,000- \$299,999	31	21	4	423	365	20
\$300,000- \$349,999	58	54	7	487	385	10
\$350,000- \$399,999	59	47	7	403	308	11
\$400,000- \$449,999	47	39	8	192	201	17
\$450,000- \$499,999	25	17	11	121	102	15
\$500,000- \$549,999	26	10	6	66	65	12
\$550,000- \$599,999	14	12	14	46	40	12
\$600,000- \$699,999	10	7	8	33	33	31
\$700,000- \$799,999	3	2	12	23	13	34
\$800,000- \$899,999	3	2	6	11	10	21
\$900,000- \$999,999	2	2	4	12	9	8
\$1M - \$1.99M	9	3	4	30	16	5
\$2M - \$2.99M	2	1	7	6	4	9
\$3M+	2	--	--	5	--	--
Totals	297	224	8	1,984	1,689	15

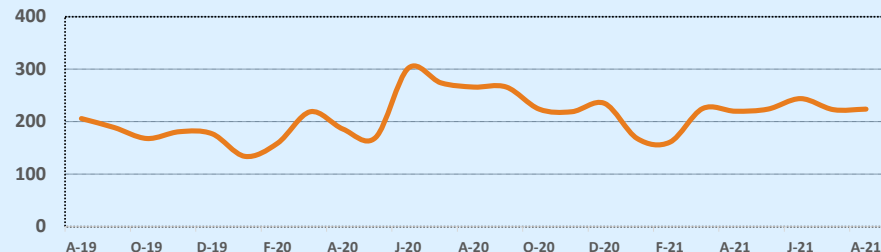
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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